

City of Senoia Water & Sewer Financing Discussion

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Raymond James Public Finance

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CURRENT DEBT PICTURE

	no	To be Refunded	To be Refunded	
	GEFA Loan	GEFA Loan	Sewer Revenue	Calendar
TOTALS	(\$14.9M @ 2.52%)	(4.00%)	Bonds (4.375%)	Year
	Projected			
121,81		25,012	96,800	2021
365,67		75,037	290,640	2022
1,074,01	708,337	75,037	290,640	2023
1,074,01	708,337	75,037	290,640	2024
1,074,01	708,337	75,037	290,640	2025
1,074,01	708,337	75,037	290,640	2026
1,074,01	708,337	75,037	290,640	2027
1,074,01	708,337	75,037	290,640	2028
1,074,01	708,337	75,037	290,640	2029
1,074,01	708,337	75,037	290,640	2030
1,036,49	708,337	37,519	290,640	2031
998,97	708,337		290,640	2032
998,97	708,337		290,640	2033
998,97	708,337		290,640	2034
998,97	708,337		290,640	2035
998,97	708,337		290,640	2036
998,97	708,337		290,640	2037
998,97	708,337		290,640	2038
998,97	708,337		290,640	2039
998,97	708,337		290,640	2040
998,97	708,337		290,640	2041
998,97	708,337		290,640	2042
998,97	708,337		290,640	2043
845,56	708,337		137,225	2044
708,33	708,337			2045
708,33	708,337			2046
708,33	708,337			2047
708,33	708,337			2048
708,33	708,337			2049
708,33	708,337			2050
708,33	708,337			2051
708,33	708,337			2052
28,616,07	21,250,104	737,864	otal 6,628,105	т,

In 2023, debt service will triple.

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HISTORICAL COVERAGE ANALYSIS: WATER ENTERPRISE FUND & SEWER ENTERPRISE FUND

	FYE 12/31/2020	FYE 12/31/2019	FYE 12/31/2018	FYE 12/31/2017	FYE 12/31/2016
Operating Revenues	2,373,273	2,102,254	1,918,724	1,794,911	1,841,877
Operating Expense	2,089,306	2,005,400	1,722,600	1,708,027	1,566,297
Net Operating Income	283,967	96,854	196,124	86,884	275,580
Plus/Minus:					
plus Depreciation	422,899	364,541	354,338	358,579	371,789
plus Interest Income	3,477	2,584	2,158	2,139	2,067
Net Income Available for Debt Service	710,343	463,979	552,620	447,602	649,436
Annual Debt Service					
on Sewer Rev. Bonds & GEFA Loan	365,677	365,677	365,677	365,677	365,677
Historical					
Debt Service Coverage Ratio	1.94 x	1.27 x	1.51 x	1.22 x	1.78 x

Above coverage is for the debt service the system is currently paying.

HISTORICAL COVERAGE ANALYSIS: WATER ENTERPRISE FUND & SEWER ENTERPRISE FUND

	FYE 12/31/2020	FYE 12/31/2019	FYE 12/31/2018	FYE 12/31/2017	FYE 12/31/2016
Operating Revenues Operating Expense Net Operating Income	2,373,273 2,089,306 283,967	2,102,254 2,005,400 96,854	1,918,724 <u>1,722,600</u> 196,124	1,794,911 <u>1,708,027</u> 86,884	1,841,877 <u>1,566,297</u> 275,580
<i>Plus/Minus:</i> plus Depreciation plus Interest Income Net Income Available for Debt Service	422,899 3,477 710,343	364,541 2,584 463,979	354,338 2,158 552,620	358,579 2,139 447,602	371,789 2,067 649,436
Projected Annual Debt Service current Obligations plus 2020 GEFA	1,074,014	1,074,014	1,074,014	1,074,014	1,074,014
Historical Debt Service Coverage Ratio	0.66 x	0.43 x	0.51 x	0.42 x	0.60 x

Above coverage factors in the additional debt service for the Sewer Plant GEFA Loan. <u>GEFA requires 1.05x coverage</u> in their loan agreement.

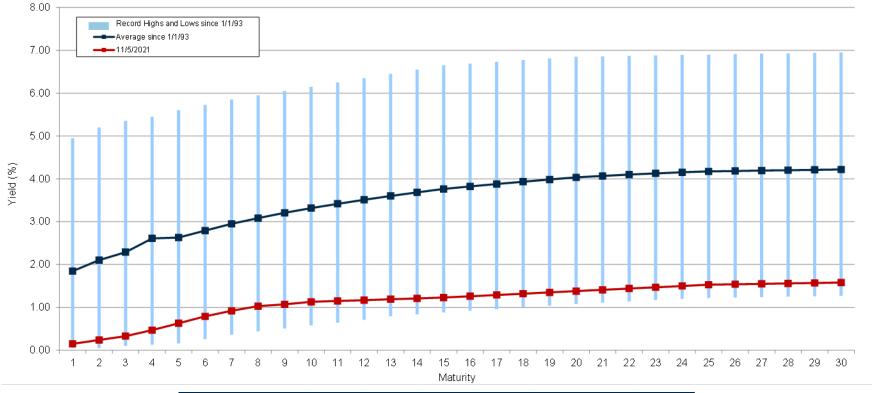
Payments for this new GEFA Loan begin in early 2023. Coverage must be much higher by that point.

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Consider refinancing the \$4,180,000 USDA Sewer Rev. Bonds @ 4.375% & \$592,000 GEFA Loan @ 4.00%.

HISTORICAL TAX-EXEMPT AAA MMD RATES: CURRENT RATES (RED CURVE) ARE WELL BELOW HISTORICAL AVERAGE

- The graph below shows the range between the record highs and lows of AAA <u>M</u>unicipal <u>M</u>arket <u>D</u>ata (or "MMD") at each maturity since 1993, along with average rates over this time frame and the current rates.
- AAA MMD rates set multiple record lows throughout the entire curve on August 7th, 2020.



Current (06/16/17)	1	5	10	15	20	25	30
Record Low since 1/1/93	0.05	0.16	0.58	0.88	1.08	1.22	1.27
Record High since 1/1/93	4.95	5.60	6.15	6.65	6.85	6.90	6.95
Average since 1/1/93	1.85	2.63	3.32	3.76	4.03	4.17	4.22
Current (11/05/21)	0.15	0.63	1.13	1.23	1.38	1.53	1.58

PROJECTED REFUNDING SAVINGS (CURRENT MARKET PLUS 0.20%)

				Level Ser. 2021 payments.			
			Estimated	4	.375% US	DA &	Projected
		Date	Series 2021	VS.	4.00% G	EFA	Savings
11-9-21 "A" s	cale + 0.20%	12/01/2022	279,876.83		365,	676.87	85,800.04
110217(3)	<u>care : 0.2070</u>	12/01/2023	281,250.00		365,	676.86	84,426.86
Bond Yield:	2.07%	12/01/2024	282,050.00		365,	676.85	83,626.85
All-In-Cost %:	2.63%	12/01/2025	282,700.00		365,	676.91	82,976.91
	2.0370	12/01/2026	283,200.00		365,	676.88	82,476.88
Avg. Life:	13.24 yrs.	12/01/2027	283,550.00			676.87	82,126.87
Call:	10 yrs.@ par	12/01/2028	282,150.00		365,	676.90	83,526.90
	10 yi 3.@ pui	12/01/2029	285,550.00		365,	676.88	80,126.88
		12/01/2030	283,550.00		365,	676.86	82,126.86
		12/01/2031	281,350.00		328,	158.44	46,808.44
		12/01/2032	283,950.00		290,	639.99	6,689.99
		12/01/2033	283,100.00		290,	639.97	7,539.97
		12/01/2034	282,100.00		290,	639.98	8,539.98
		12/01/2035	280,950.00		290,	639.99	9,689.99
		12/01/2036	284,650.00		290,	639.98	5,989.98
		12/01/2037	283,050.00		290,	639.99	7,589.99
		12/01/2038	281,300.00		290,	639.98	9,339.98
		12/01/2039	284,400.00		290,	639.98	6,239.98
		12/01/2040	282,200.00		290,	639.98	8,439.98
		12/01/2041	284,850.00		290,	639.98	5,789.98
		12/01/2042	282,200.00		290,	639.97	8,439.97
	Same final	12/01/2043	284,400.00		290,	639.98	6,239.98
	maturity.	12/01/2044	216,300.00		217,	979.99	1,679.99
	L	Total	\$6,438,676.83		\$7,324,	910.08	\$886,233.25

Total

Net Present Value Be	enefit	\$823,382.98	
Net PV Benefit / \$4,7	66,757 Refunded Principal	17.273%	3.0% PV savings is a normal savings
	Savings above is <u>after</u> costs of issuance.		threshold.

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